



Self-Funded IT Modernization for the Department of Defense (DoD)

Amid rising cyber threats and shrinking budgets, VMware's shift to a subscription model has increased DoD support costs by over 30%, straining mission agility. Merlin Cyber enables a self-funded path forward by shifting support to Rimini Street and leveraging Veeam to boost resiliency and agility. This approach reduces operational risk, preserves existing investments, and accelerates IT modernization aligned with mission objectives—enhancing security, compliance, and long-term infrastructure stability.

Benefits for the DoD:



Cost Avoidance and Savings:

Achieve immediate and sustained annual support cost reductions of 50% or more.



Vendor Independence and Flexibility:

Gain greater control over future infrastructure decisions without vendor lock-in.



Enhanced Security and Compliance:

Benefit from proactive threat detection, immutable backups, audit trails, and integrated risk mitigation.



Operational Resilience and Reduced Downtime:

Minimize risks during migrations, achieving near-zero downtime through Veeam's robust migration capabilities.



Transition to Rimini Street



Rimini Street enables agencies to sustain VMware operations while avoiding costly Broadcom-driven renewals. By decoupling support from the OEM, agencies gain enterprise-grade service with SLAs and expert engineers—**freeing resources to reinvest in mission-driven innovation.**

Rimini Street

By using Rimini, agencies can **reduce support costs by over 50%**, regain control over their roadmap, and explore modern alternatives at their own pace - removing the pressure to upgrade just to stay supported.

Veeam: Reliable Migration, Enhanced Security, and Compliance

About Veeam



#1 market leader in data protection and replication per IDC



#1 in ability to execute and 7-time Leader in the Gartner Magic Quadrant



80% of the Fortune 500 and 72% of the Global 2000 trust Veeam as their backup and recovery provider



450K+ customers worldwide

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Veeam enables secure, phased migration from VMware with minimal disruption, offering data portability across hypervisors and clouds. Its AI-driven threat detection, immutable backups, and compliance dashboards strengthen resilience and audit readiness—**ensuring mission-critical systems remain protected, recoverable, and aligned with modernization goals.**

About Merlin Cyber

Merlin Cyber is the go-to-market and Zero Trust Modernization affiliate of Merlin Group, a network of companies that invests in, enables, and scales technology companies with disruptive cyber solutions. Through Merlin Cyber, the U.S. Government can access innovative, public sector-ready cybersecurity solutions that are designed to meet government requirements and mission priorities. Merlin does this by selectively partnering with best-in-class cybersecurity brands, investing in visionary emerging technologies, and enabling the U.S. Government to successfully keep ahead of today's critical threats, accelerate Zero Trust modernization initiatives, and defend our nation.

Learn more at:

merlincyber.com

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