



# A Better Way for Government Cybersecurity Innovation and Modernization

In a world where federal agencies are asked to do more with less, efficiency is king. Merlin Labs was created to challenge the status quo and overcome the unique challenges of government cybersecurity with speed, precision, and purpose. More than just an innovation engine, Merlin Labs is a proving ground—where over 25 years of public sector experience meets cutting-edge tools, zero-trust principles, and a relentless drive to deliver the perfect solutions for our federal customers. Inside our Solutions Innovation Lab, agencies do not just evaluate, they experience. Real-world performance. Real interoperability. Real confidence. This is where informed decisions are born, and where better outcomes become a reality.

## OUR MISSION

### Cut Through the Vendor Noise.

### Deliver What Matters.

The cybersecurity landscape is crowded, complex, and constantly shifting. For federal agencies, time and clarity are mission critical. That is where Merlin Labs makes the difference. We help agencies bypass the noise of thousands of tools and zero in on prescriptive, tested solutions that drive results—efficiently, effectively, and aligned to real mission needs.

- **EXPLORE** breakthrough cybersecurity technologies with context and clarity.
- **UNDERSTAND** capabilities deeply through hands-on testing and evaluation.
- **DEMONSTRATE** real-world use cases, integrations, and impact—before deployment.

## OUR ADVANTAGE

### Why Work with mlabs



#### PUBLIC SECTOR READINESS

Technologies and solutions are purpose-built for government needs and requirements.



#### FOCUS & DEPTH

Every Technology partner must pass a stringent, multi-layered evaluation of its product.



#### TECHNICAL STRENGTH

Merlin Labs engineers and architects design and build flexible, holistic solutions that scale alongside missions.

THIS IS NOT JUST PRODUCT EVALUATION. IT IS MISSION-FOCUSED WITH A PURPOSE.



### INSIGHT-DRIVEN TECHNOLOGY SELECTION

We do not push products; we bring the right technologies to you. By understanding your mission, architecture, and constraints, Merlin Labs identifies the best-fit cybersecurity tools for your environment, staff, and mission objectives.



### FEDERAL READINESS ASSESSMENTS

Navigate government mandates with confidence. Merlin Labs helps agencies meet compliance requirements like Zero Trust and FedRAMP by conducting focused gap analyses that not only assess readiness but also prioritize actions and build a clear strategic roadmap.



### MISSION-FOCUSED INTEGRATION

We test and demonstrate how technologies work together in real-world use cases and attack scenarios, ensuring seamless integration with existing security controls to maximize efficiency, ROI, and positive impact to cyber operations.



### RAPID PROTOTYPING AND LIVE PROOF-OF-CONCEPTS

We build customer-specific, always-on environments that mirror your architecture—so your teams can validate tools in real-time, without risk or disruption. No shadow configurations. No guesswork. Just clear, context-rich performance data that accelerates confident decisions and eases operational burden of running a Proof-of-Concept in your production environment.



### ZERO-COST TRAINING & ENABLEMENT

Empower your team without tapping your budget. Merlin Labs delivers immersive workshops and hands-on Tech Days tailored to your needs, whether it is ransomware protection, automation, zero trust, or any cybersecurity initiative your mission demands. We equip your team to deploy, operate, and own their solutions with confidence and clarity.



### RIGOROUS TECHNOLOGY VALIDATION

Every solution we recommend goes through a vetting process in our Solutions Innovation Lab, tested for performance, interoperability, and alignment with zero-trust principles before it ever touches your environment.



### VENDOR LIAISON

Evaluate technologies—without the noise. Merlin Labs acts as your single point of contact, shielding your team from constant follow-ups, sales pressure, and inbox overload. We coordinate demos, manage communications, and streamline the entire process so you can focus on testing solutions the way you need it, on your terms, without distraction.



### AGILITY WITHOUT COMPROMISE

In a space where timelines matter, Merlin Labs accelerates informed decision-making—so agencies move fast without sacrificing confidence or compliance.



### ABOUT MERLIN CYBER

Merlin Cyber is the go-to-market and Zero Trust Modernization affiliate of Merlin Group, a network of companies that invests in, enables, and scales technology companies with disruptive cyber solutions. Through Merlin Cyber, the U.S. Government can access innovative, public sector-ready cybersecurity solutions that are designed to meet government requirements and mission priorities. Merlin does this by selectively partnering with best-in-class cybersecurity brands, investing in visionary emerging technologies, and enabling the U.S. Government to successfully keep ahead of today's critical threats, accelerate Zero Trust modernization initiatives, and defend our nation.

**SCHEDULE YOUR PERSONALIZED LAB BRIEFING  
AND ZERO-TRUST ASSESSMENT TODAY.**

[thmerlingroup.com/mlabs](https://thmerlingroup.com/mlabs)

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